Rouzbeh Beikpour

Los Angeles, CA | rouzbehbeik@gmail.com | +1 424 388 8532 | www.rouzbehbeik.com www.linkedin.com/in/rouzbehbeik/

Professional Summary

Experienced IT Support Specialist, Technology Manager, Web Developer, and Digital Marketing Expert with over eight years of experience. Founder of *Roulium*, a technology solutions company offering web development and marketing services to high-profile clients. Adept at managing IT infrastructure and technical support for businesses while delivering successful web development, digital marketing, app development, and print content campaigns. Author of *The Anatomy Of Computers*, a comprehensive guide to modern computer hardware. Additionally, served as Head Art Director for Altus Realty's collaboration with Forbes Italy for "The First Mag."

Professional Experience

IT Support & Manager - Rouzbeh Beikpour

Dec 2015 - Present | Remote & Los Angeles, CA

Personally provide comprehensive IT support and technology management services for businesses, ensuring operational efficiency and security.

- Current Clients (Ongoing IT Support & Management):
- Altus Realty & Altus Lifestyle
 - Managing IT infrastructure and leading digital transformation projects across multiple locations, including Florence, Milan, Rome, Verona, Houston, Madrid, and Mexico City.
 - Providing ongoing IT support, network management, and security protocol implementation.
- IT Support Specialist Association Tannaz Lahiji APS

Jan 2017 – Apr 2022

- Provided technical support via various channels, resolving 95% of software and hardware issues on the first contact.
- Installed and maintained computer systems, ensuring seamless operation for over 50 end-users.
- o IT Support Specialist Castello di Montalbano

Dec 2015 - May 2021

- Resolved hardware, software, and network issues for over 100 devices.
- Managed cloud-based email systems and implemented advanced security protocols, reducing incidents by 50%.

Last update: Oct 2024

Founder - Roulium (Web Development, Digital Marketing, App Development & Print Design)

Dec 2015 – Present

Founded *Roulium*, a technology solutions company providing web development, digital marketing, e-commerce services, app development, and print content creation to various clients across various industries.

• Web Development Clients:

- Mary Lynn Rajskub
- Venus Production
- One Stop Talents
- Watch Paul Elia
- Just Honey, Do it
- Malibu Hair Extensions
- o Jupiter Investments Group
- o **Insuranza**
- Altus Gallery
- CNA Funding
- o APG America
- o Ristorante Tehran
- Agritettura
- World of Mercy
- Kash Insurance Agency

Marketing & Ads Clients:

- April Macie
- Giraudi
- Altus Realty
- o Venus Production

App Development:

 Convertium App: Designed and developed Convertium, which is available on the Apple App Store for macOS, iOS, iPadOS, and as a web application.

Print Content Creation:

- Malibu Hair Extensions: Designed and produced flyers for promotional campaigns.
- Altus Realty: Head Art Director for The First Mag, a magazine created in collaboration with Forbes Italy and sold as part of Forbes' September 2023 issue in Italy. Forbes link

Last update: Oct 2024 2 of 3

Key Responsibilities:

- Developed responsive, user-friendly websites tailored to client needs, improving user engagement and performance.
- Ran successful Google Ads, PPC, and digital marketing campaigns, boosting client sales by 20-30%.
- Provided e-commerce optimization services, ensuring seamless customer experiences across platforms.

Skills

- IT Support & Management: Network configuration, cybersecurity, troubleshooting, system administration
- Web Development (Roulium): WordPress, HTML, CSS, JavaScript
- **Digital Marketing (Roulium)**: Google Ads, SEO, e-commerce management, Social Media Marketing, Email Marketing (Mailchimp, MailUp), Conversion Rate Optimization (CRO), PPC, Analytics & Data Interpretation, Local SEO
- App Development: Cross-platform app development for macOS, iOS, iPadOS, and web
- **Print & Graphic Design**: Fully proficient in Adobe InDesign; print content creation for promotional materials, magazines, and flyers
- **Project Management**: Agile, Scrum, cross-functional team leadership, budget management
- Data Analysis: Python, SQL, Excel, Google Analytics, campaign performance optimization

Certifications

- Career Essentials in Generative AI by Microsoft and LinkedIn Microsoft Certificate of Completion
- Machine Learning Specialization Stanford Online Coursera G65EGSTZCX9X
- Data Analysis by Microsoft and LinkedIn Microsoft Certificate of Completion
- AWS Fundamentals Specialization Amazon Web Services on Coursera LFJ3TL22NAZH
- Google Data Analytics Specialization Google on Coursera A5U5XGWHB9W9
- Google IT Support Specialization Google on Coursera THHKTVCJJDLL
- Python Specialization University of Michigan | Coursera AS66VRY7JX5G
- UI / UX Design Specialization California Institute of the Arts on Coursera U82A8S2TJURR
- Management of International Development Università Bocconi | Coursera 3AUVXTJDEX32
- System Administration and IT Infrastructure Services Google on Coursera -EHCDL7N2JCC4

Author of "The Anatomy Of Computers"

I am the author of <u>The Anatomy Of Computers</u>, a comprehensive guide to understanding and building modern computer hardware. This book provides readers with an in-depth look at the physical components of computers, from CPUs and GPUs to cooling systems and storage devices.

Last update: Oct 2024 3 of 3